Marmot Budget 2015
DRAFT

16 July 2014

	Actual 2010	Actual 2011	Actual 2012	Actual 2013	Budget 2014	Actual 7/2013-6/2014	Budget 2015
Ordinary Income/Expense							
Income							
Total 4105 · E-Rate Discount Funds	0	0	88,515	116,611	70,000	104,056	100,000
LSTA		225,984					
4199 · Member Quantity Discount & old rebates	-95,777	-21,067	-60,255	-58,107	-58,350	-56,729	-59,359
4200 · Basic System Fee	136,325	118,500	126,000	66,000	66,000	67,500	78,000
4210 · Implementation Fees		5,665	13,352	24,065	18,900	26,070	55,000
Total 4400 · ILS	551,250	816,648	703,301	732,306	747,186	696,081	784,028
Total 4500 · Internet Services	372,949	190,734	211,287	238,665	232,593	232,364	243,218
Total 4600 · Maintenance-LAN & Workstations	538,132	542,662	511,443	480,929	473,370	484,587	502,045
Total 4900 · Sales	312,442	389,730	349,139	252,506	402,458	324,361	390,956
Total Income	1,815,321	2,268,856	1,942,782	1,852,976	1,952,157	1,878,289	2,093,888
Total COGS	193,565	310,395	360,361	246,489	402,458	332,644	390,956
Gross Profit	1,621,756	1,958,461	1,582,421	1,606,487	1,549,699	1,545,645	1,702,932
Expense							
Total 5400 · Integrated Library System	140,390	201,429	418,630	118,191	173,271	280,011	189,007
Total 5500 · Internet Service Provider (ISP)	140,352	165,200	246,299	199,183	216,367	199,559	206,906
5600 · Library Workstion & LAN Expense	20,754	54,629	34,505	46,185	54,919	47,080	69,237
Total 5800 · Member Outreach Expenses	47,553	32,060	34,873	45,706	30,000	31,342	30,000
Total 5810 · Subscription Content & Web Serv	86,807	437,173	108,537	155,896	169,248	198,370	95,374
Total 6000 · Wages & Salaries	640,809	650,227	626,746	649,045	691,730	664,170	751,133
6200 · Payroll Taxes	48,580	54,935	52,131	55,743	61,783	57,415	61,783
6250 · Insurance - Work Comp	-322	3,494	2,426	2,372	3,000	2,357	3,000
6300 · Staff Benefits	143,059	156,618	152,163	167,026	160,000	170,112	196,588
6400 · Staff Training & Development	15,981	4,610	4,708	6,864	10,000	8,022	10,000
6500 · Marketing/Conferences	7,063	13,591	13,369	16,672	12,000	16,858	15,000
6600 · Recruiting & Relocation	2,724					882	
Total 7000 · OfficeFacilities	91,263	131,704	131,775	186,229	120,648	152,505	113,919
Total 8000 · Professional Fees	115,939	62,484	49,490	12,375	21,400	14,847	7,500
Total Expense	1,500,952	1,968,153	1,875,652	1,664,485	1,724,366	1,864,129	1,749,447
Net Ordinary Income	120,803	-9,692	-293,231	-57,999	-174,667	-318,484	-46,515
Net Other Income	-87,858	-24,181	64,568	15,721	64,568	30,888	30,888
Net Income	**32,945**	**-33,873**	**-228,663**	**-42,278**	**-110,099**	**-287,596**	**-15,627**

Alpine transactions:	1,105,123	-187,000	-150,000	0	-136,000	-100,000	
Alpine average annual drawdown:							-118,250
Planned annual drawdown:							-116,000
Summon:		71,000					